# Sustainable retail - where to start?

Ecsite 2023 Inki R Brown, PwC Bergen

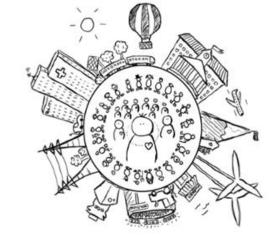




At PwC, we are passionate about sustainability, and it is a core part of our mission and strategy

PwC's purpose

Build trust in society and solve important problems





#### People

We are a diverse community of ultimate solvers



#### Customers

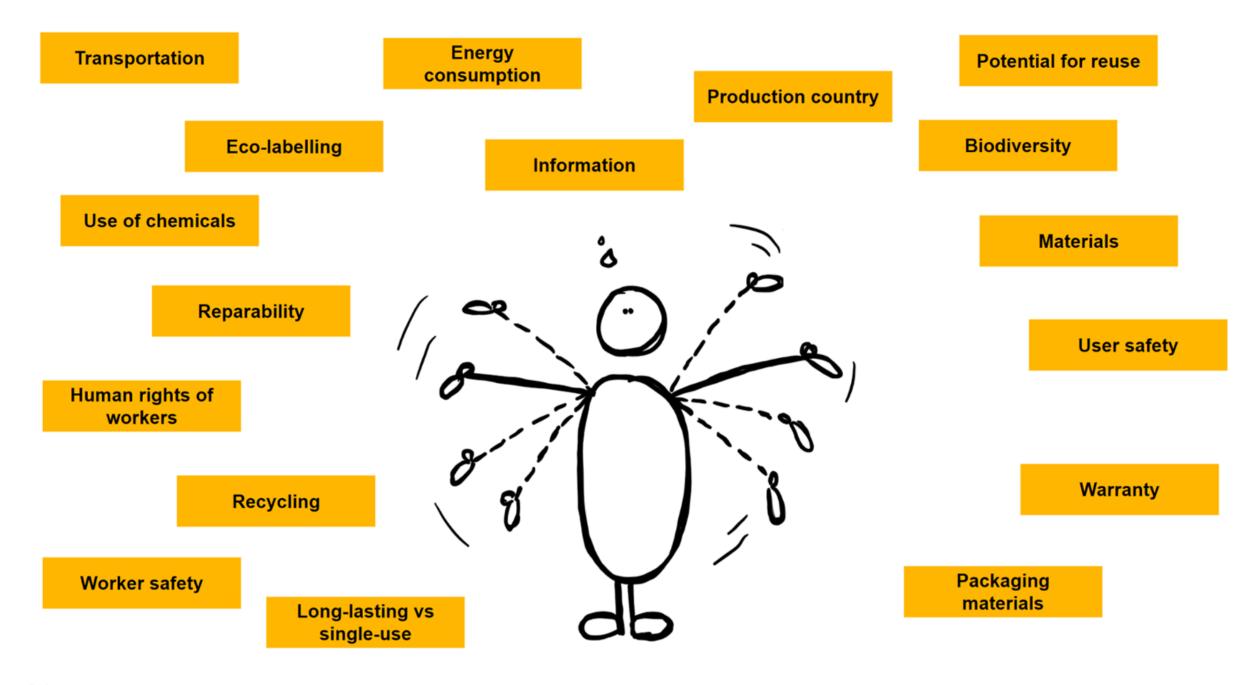
We help customers earn trust and achieve sustained outcomes



#### Society

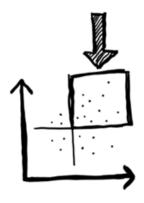
We develop solutions for a sustainable future





## The goal - avoid "analysis paralysis"

## Most important



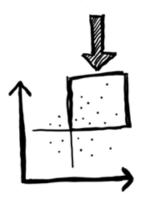
#### STEP 1

Make priorities to simplify the process

→ This means some things will not be prioritized!

## The goal - avoid "analysis paralysis"

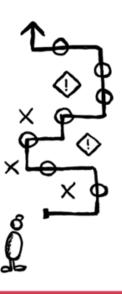
## Most important



#### STEP 1

Make priorities to simplify the process

→ This means some things will not be prioritized!



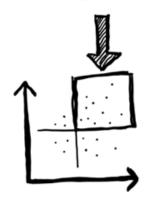
#### STEP 2

Figure out ways to evaluate the prioritized areas

→ Simplify evaluation criteria as much as possible

## The goal - avoid "analysis paralysis"

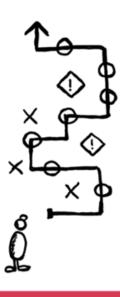
## Most important



#### STEP 1

Make priorities to simplify the process

→ This means some things will not be prioritized!



#### STEP 2

Figure out ways to evaluate the prioritized areas

→ Simplify evaluation criteria as much as possible



#### STEP 3

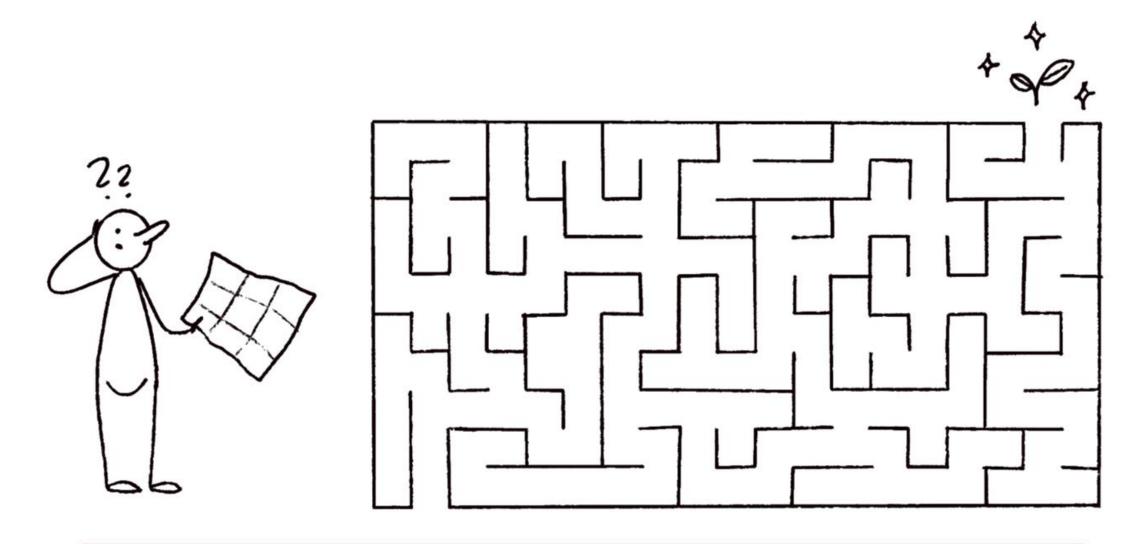
Implement the model in real life

→ Make adjustments as you learn, to improve the model

### Tips for success

- 1. Aim for a team with varying perspectives and knowledge
- 2. Talk to your customers to find out what is important to them
- 3. Talk to suppliers to check today's status and possibilities for improvements
- 4. Start with a high-level model and fine-tune later





#### Key takeaway:

Take the first step and be prepared to make a few wrong turns along the way - this is how we learn and improve!

## Thank you!



Inki Brown, PwC
Director | Strategy and Sustainability
Bergen, Norway
inki.brown@pwc.com

